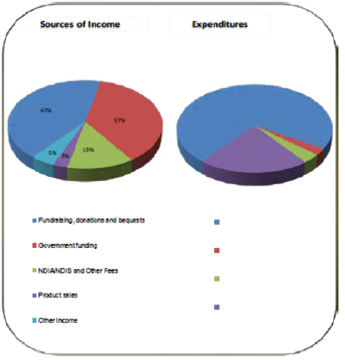
Example 2 of a board finance dashboard

# Finance summary for the eleven months ended 31 May 2018

## Summary of sources of income and expenditures

| **Sources of Income** | **Percentage** |
| --- | --- |
| Fundraising, donations and bequests | 42% |
| Government funding | 37% |
| NDIA NDIS and Other Fees | 13% |
| Product series | 3% |
| Other income | 5% |

| **Expenditure** | **Percentage** |
| --- | --- |
| Fundraising, donations and bequests | Approx. 72% |
| Government funding | Approx. 3% |
| NDIA NDIS and Other Fees | Approx. 2% |
| Product series | Approx. 23% |



## 5 years revenue and expenses

| **Revenue** | **2019#** | **2018** | **2017** | **2016** | **2015** |
| --- | --- | --- | --- | --- | --- |
| Fundraising, donations and bequests | 6,042 | 5,579 | 4,155 | 3,651 | 4,583 |
| Government fundings | 5,248 | 4,785 | 5,845 | 6,441 | 6,077 |
| Fees | 1,867 | 1,485 | 1,201 | 632 | - |
| Product sales | 422 | 382 | 498 | 989 | 1,283 |
| Other Income | 671 | 1,486 | 1,428 | 785 | 1,367 |
| **Total Revenue** | **$14,251** | **$13,718** | **$13,127** | **$12,498** | **$13,310** |

| **Expenditure** | **2019#** | **2018** | **2017** | **2016** | **2015** |
| --- | --- | --- | --- | --- | --- |
| Employee benefits | 9,670 | 9,391 | 9,643 | 8,033 | 6,809 |
| Cost of sales | 333 | 295 | 331, | 699 | 943 |
| Depreciation | 455 | 874 | 1,011 | 924 | 586 |
| Other expenses | 2,908 | 3,006 | 3,831 | 3,466 | 2,965 |
| **Total**  **Expenditure** | **$13,366** | **$13,566** | **$14,816** | **$13,122** | **$11,383** |
| **Surplus (Defecit)** | **$885** | **$152** | **-$1,629** | **-$624** | **$2,007** |

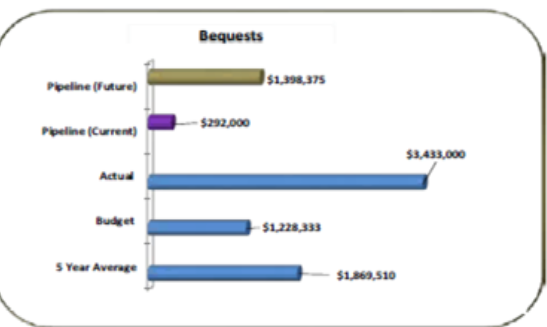
# = Year-to date

## Key performance indicators

| **Criteria** | **Target** | **Outcome** |
| --- | --- | --- |
| Staff satisfaction | >70% | 90% |
| Staff productivity | ≥80% | [blank] |
| Customer satisfaction | ≥70% | 93% |
| Client service hours (60,000 annual) | ≥55,000 | 53,391 |
| Staff costs ratio | ≤70% | 74% |
| Corporate overhead  (net of earned revenue) | ≤15% | 18% |
| Total revenue growth – stretch target ($30M annual) | $25M | $14.2M |

## Bequests

| **Category** | **Value** |
| --- | --- |
| Pipeline (future) | $1,398,375 |
| Pipeline (Current) | $292,000 |
| Actual | $3,433,000 |
| Budget | $1,228,333 |
| 5 year average | $1,869,510 |



## 5 year financial position ($’000)

| **Accounts** | **2019** | **2018** | **2017** | **2016** | **2015** |
| --- | --- | --- | --- | --- | --- |
| Assets | 27,142 | 25,949 | 24,636 | 21,930 | 22,695 |
| Liabilities | 5,578 | 4,468 | 3,307 | 3,734 | 3,875 |
| **Equity** | **21,565** | **21,481** | **21,329** | **18,196** | **18,820** |

## Operating results without excess bequest ($,000)

| **Accounts** | **Actual** | **Budget** | **Variance** |
| --- | --- | --- | --- |
| Total revenue | 14,251 | 11,758 | 2,492 |
| Less: Excess bequest over budget | -2,205 | 0 | -2,205 |
| Revenue before excess bequest | 12,046 | 11,758 | 288 |
| Total Expenditure | 13,366 | 13,231 | -135 |
| **Surplus / deficit before excess bequest** | **-1,320** | **-1,473** | **153** |

End of document.