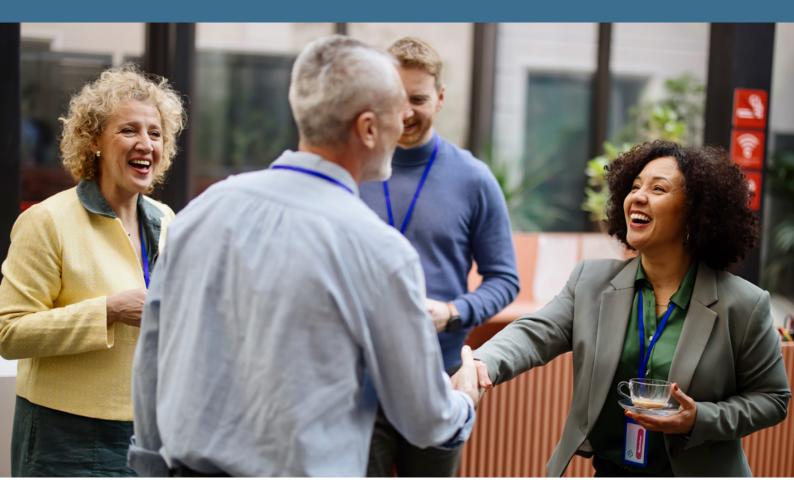
# WA Partnership Prospectus









## **About NDS**

National Disability Services (NDS) is Australia's peak body for non-government disability service organisations representing over 1200 non-government organisations, which support people with a diverse range of disability.

In WA, NDS represents over 150 specialist disability services organisations that provide services to tens of thousands of people with disability, their families and carers in the State, including metropolitan, rural and remote regions. Our members offer more than 85 per cent of services to people with disability valued at more than \$580 million. These range from home support, respite and therapy to community access, employment and more.

#### Contact

Please discuss with us further how your organisation can partner with NDS.

#### **Roshae Riske**

Conference & Events Manager

- t 0436820096
- e roshae.riske@nds.org.au

#### **Courtney Barton**

Senior Events Coordinator

- t 07 3828 9402
- e courtney.barton@nds.org.au

nds.org.au



## **Key facts**

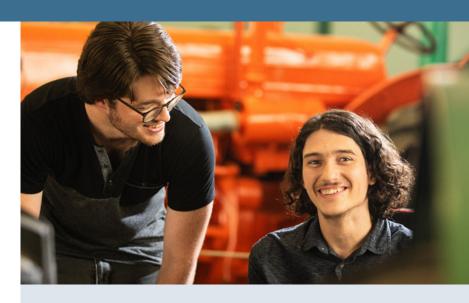
# about the disability sector in WA

There are around one in five West Australians with a disability, which represents an estimated population of 411,500.

The sector is complex and diverse and supports many areas of an individual's life. Support to help meet the holistic needs of a person with disability and their family ranges from home support, respite and therapy to community access, employment and more. NDS works to ensure a sustainable sector that provides quality supports as well as delivering great outcomes for people with disability across the community.

As we look to full NDIS rollout in WA, the disability sector is experiencing rapid growth with new jobs and higher demand for services, there are great opportunities to provide economic stimulus while also building social capital and improving the everyday lives of people with disability.

While significant progress has been made in building a more Inclusive WA for people with disability, there is still more to do so that each individual can prosper and take their equal place in Western Australian community life.



## **Why Sponsor**

Your involvement in NDS's high-profile events provide a unique opportunity to profile your organisation and its commitment to the disability sector in Western Australia.

Our sponsorship packages are a fantastic opportunity to showcase your brand, products and/ or services to the disability sector and develop personal and direct relationships with new and existing clients.

#### **Key Benefits**

- Logo and name recognition in print and online promotional materials.
- Media exposure your organisation's name included in all official media statements associated with your sponsorship.
- Social media exposure direct social media promotion of your organisation and promotion of your organisation in posts associated with your sponsorship on our social media including Facebook, YouTube and Twitter.
- Brand recognition at the event acknowledgment in speeches, logo included on sponsor reel and event program.
- Event Attendance complimentary tickets
  provide a networking opportunity with people
  with disability, their carers and family, disability
  support providers and representatives of the of
  disability sector and state government.





## WA Disability Support Awards

The WA Disability Support Awards Gala Dinner will be held on Saturday 18 May 2024 at Crown Perth. The Gala Dinner attracts over 700 guests each year from around the state including nominees and their guests, people with disability, judges, sponsors, disability service providers, as well as the Governor of Western Australia, the Minister for Disability Services and other VIP guests.

This will be the 15th year of these prestigious awards, which recognize and celebrate the contribution of Western Australians who demonstrate excellence, passion and commitment in supporting people with disability.

A successful, vibrant and diverse disability sector is vital to ensure the promise of the NDIS can be delivered and that people with disability have the opportunity to fully participate in the community. A skilled and high-quality workforce is crucial to ensure that the sector is at the frontline of the changes needed for successful rollout of the NDIS. The Awards play an important role in attracting and retaining workers with the right skills, values and attitudes.

The WA Disability Awards support hundreds of applications each year and generates significant social media and media exposure in Perth and regional areas.



# Sponsorship Benefits

Inclusions	<b>Gold</b> Limited to six	<b>Silver</b> Unlimited
	<b>\$10,000</b> (inc GST)	<b>\$4,000</b> (inc GST)
Award Category Naming Rights		
Sponsor naming rights to an Award category	<b>✓</b>	
A representative from your organisation to present the sponsored Award and make a two-minute speech	<b>~</b>	
Organisation's name included on the sponsored Award trophy	<b>~</b>	
Organisation's logo included on the sponsored Award certificates	~	
Logo included on the on-screen holding slides for the sponsored Award	<b>~</b>	
Print and Online Promotions		
Acknowledgement in event related emails to NDS WA members	<b>~</b>	<b>~</b>
Acknowledgement in related media releases	<b>✓</b>	<b>~</b>
Logo on all supporting promotional material	<b>~</b>	<b>~</b>
Promotion through NDS WA's social media	<b>~</b>	<b>~</b>
Logo and hyperlink included on the Awards webpage	<b>~</b>	<b>~</b>
Gala Dinner		
Complimentary tickets and prominent guest seating	<b>✓</b> x5	<b>✓</b> x2
Acknowledgement in official speeches	<b>~</b>	<b>~</b>
Opportunity to show a promotional video of up to one minute (must have closed captions)	<b>~</b>	
Logo displayed on the on-screen sponsors loop	<b>~</b>	<b>~</b>
Logo included in the Program of Events	<b>~</b>	<b>~</b>
Organisation profile included in the Program of Events (50 words max.)	<b>~</b>	
Opportunity to sponsor or provide a door prize	<b>✓</b>	<b>~</b>
Opportunity to display a pull-up banner	<b>✓</b>	



# Photobooth Sponsorship

Inclusions	<b>\$5,000</b> (inc GST)
Print and Online Promotions	
Sponsor's logo will be included on printed images from the photobooth	<b>✓</b>
Acknowledgement in event related emails to NDS WA members	<b>✓</b>
Acknowledgement in related media releases	<b>✓</b>
Logo on all supporting promotional material	<b>✓</b>
Promotion through NDS WA's social media	<b>✓</b>
Logo and hyperlink included on the Awards webpage	<b>✓</b>
Gala Dinner	
Complimentary tickets and prominent guest seating	<b>✓</b> x2
Acknowledgement in official speeches	<b>✓</b>
Logo displayed on the on-screen sponsors loop	<b>~</b>
Logo included in the Program of Events	<b>~</b>



### Terms and Conditions

NDS or Owner - refers to National Disability Services Ltd

**Exhibitor** – those who agree to exhibit at the event

**Sponsor** – those who agree to support the event

The Event – any National Disability Services event referred to in this prospectus

#### **Acceptance of Support**

All exhibitor/partner/sponsor orders will be subject to the availability of items at the time that the order is received by NDS. NDS reserves the right to refuse offers of support that it believes are not in the best interests of the organisation and its members.

#### Admission

NDS reserves the right to refuse entry to any non-registered exhibitor/partner/sponsor and agent of an exhibitor/partner/sponsor without any given reason. The exhibitor/partner/sponsor must obtain from NDS the necessary passes to admit its staff and representatives during the bump in, event times, and pack-down periods. Additional staff attending the conference in an exhibitor's capacity must be registered with NDS and will be charged at full registration price.

#### **Attendance**

The exhibitor acknowledges that NDS will not be held responsible for the failure of all or any other contracted exhibitors to attend the event or the failure of any number of attendees to attend the event for any reason beyond the control of NDS. Any booth or any acceptance thereof by NDS shall not be conditional on the presence or location of any other exhibitor at the event or any other event.

#### **Cancellation of Order**

All cancellations must be made in writing to NDS and will be charged an administration fee of \$80.00. In the event that orders are cancelled 30 days or less prior to the commencement of the event, orders will be subject to a cancellation charge equal to 100% of the total cost of the order, minus any discount. NDS reserves the right to cancel any booking of the exhibitor/sponsor for any reason whatsoever. In such an event, any deposit or their monies paid by the exhibitor/sponsor will be returned in full.

#### **Conditions of Exhibition and Sponsorship**

In placing an order with NDS, the exhibitor accepts with no reservations that these Terms and Conditions take the place of any other document, prior written or oral agreement, as well as the exhibitor's terms and conditions of purchase or hire. NDS's Terms and Conditions can only be amended in writing by post, fax or email. NDS's Terms and Conditions of business will be binding on the parties unless otherwise amended and agreed in writing.

#### **Conduct of Agents**

Exhibitors and sponsors will be responsible for the conduct and behaviour of their agents and contractors who must carry out all responsible requirements of NDS or its representatives.



#### **Contract Variations**

Where an exhibitor/partner/sponsor wishes to amend an order of an exhibition stand after work has started on site, the exhibitor will be charged in accordance with the terms and conditions set out by the exhibition supply company. NDS reserves the right in unforeseen circumstances to amend, alter or reallocate the space or the location of an exhibitor's stand and the exhibitor can take no objection or make any claims for compensation or damages in relation to any allocation, or the size or the space re-allocated by NDS. The exhibitor shall not assign or subject any part of the stand space without the consent of NDS. NDS reserves the right to alter the layout, plans and positions of displays if, in our opinion, this is desirable from the point of view of the conference as a whole.

#### **Corporate Banners**

The type and size of corporate banners to be displayed is subject to the space and physical constraints at each venue. The placement of corporate banners must comply with the OH&S and fire safety policies of the venue. Banners, promotional material and other representations, unless invited, must remain contained in allocated display space or designated area.

#### **Damage**

The exhibitor will be liable for any damages to the venue's equipment or the building in which the exhibition is being held or any of NDS's material or equipment. Provided that it has taken reasonable care, NDS shall not be under any responsibility or liable whatsoever to damages to exhibitors or their agents or contractors by loss, damage, fire, water, storms, strikes or any other cause. All property shall be at the risk of the exhibitors and the exhibitors shall insure the same accordingly.

#### Discount for 2 events

A 10% discount applies if you sponsor both events. The discount is only applicable when both events are confirmed and invoiced together in advance. This offer does not apply to other levels of support or advertising.

#### **Display Booth Selection**

Where possible, exhibitors may select their booth position preference which is based on availability and NDS approval. Exhibitors may be moved without prior warning. NDS is not able to quarantee that competitor companies will not be placed next to each other.

#### **Disclaimer**

Acceptance of support does not imply endorsement of a product or service and NDS reserves the right to refuse offers of support if they feel that it is not in the best interests of the organisation and its members. NDS accepts no responsibility for the accuracy and content of any information provided by supporters. Details are correct at the time of publishing and in the event of unforeseen circumstances, NDS reserves the right to alter or delete items from the Supporter and Exhibitor Prospectus.

#### **Event Cancellation**

Should NDS cancel the event for any reason, the exhibitor/partner/sponsor is to be financially responsible for any loss incurred from their own travel costs.



#### **Exclusivity**

By committing to be an exhibitor/sponsor at an NDS event, NDS does not provide exclusivity from allowing competitor companies to participate in the conference unless it is agreed to by both parties in writing prior to each conference.

#### Indemnity

As a condition of allotment of space, the exhibitor/partner/sponsor shall indemnify NDS against all costs, charges, losses, expenses, actions, proceedings, or claims arising out of any infringement of the right of any third party, or damage or injury to any property or person whatsoever occasioned directly or indirectly by the act, default or negligence of the exhibitors and/or sponsor, their representatives, agents, or any other persons under their directions.

#### **Media Approval**

Media releases relating to this specific sponsorship arrangement must not be issued by one party without the consent of the other.

#### No unauthorised use of marks

Exhibitor/partner/sponsor must not use or permit the use of Owner Marks (or any other trade or service marks, logos, designs, devices or intellectual property rights of Owner) and Owner must not use or permit the use of partner/sponsor marks (or any other trade or service marks, logos, designs, devices or intellectual property rights of partner/ sponsor) unless authorised by this Agreement or with the written consent of the other party.

#### **Payment**

An invoice will be sent on receipt of the completed application form. Exhibitors/partners/ sponsors must make full payment to NDS within 14 days of the invoice being issued. If full payment has not been made, NDS reserves the right to refuse to allot or make space available at the event. For sponsors who commit to both events, the 10% discount will only be applied if payment is made in advance.

#### **Publication Deadlines**

Provision of company details, logos and artwork for advertising, conference literature and the NDS website are to be provided prior to the advised deadlines. If not, NDS will not guarantee that it can be published.

#### **WA Events 2023 Application Form**

Please return to confs@nds.org.au



## Sponsorships

Please indicate below which sponsorship opportunity you would like to purchase for each conference. (All prices are GST inclusive. Subject to availability)

#### **WA Disability Support Awards**

#### **Sponsorship**

Gold sponsor \$10,000

Silver sponsor \$4,000

Photobooth sponsor \$5,000

#### **Personal Details**

Company/Organisation

**Nature of Business** 

Primary products/services to be promoted at conference

Contact Name

Position

Address

State Post Code

Email

Website

Mobile Phone Fax

#### **Payment Details**

TOTAL \$

Date

I have read and agree to the terms & conditions outlined on pages 9-11 of this supporter kit. (This box needs to be ticked for your application to be processed)

Name

Signed

Visa Mastercard Cheque/Direct Debit

(please send invoice)

Credit card number

Expiry date CCV

Name on card

Signature